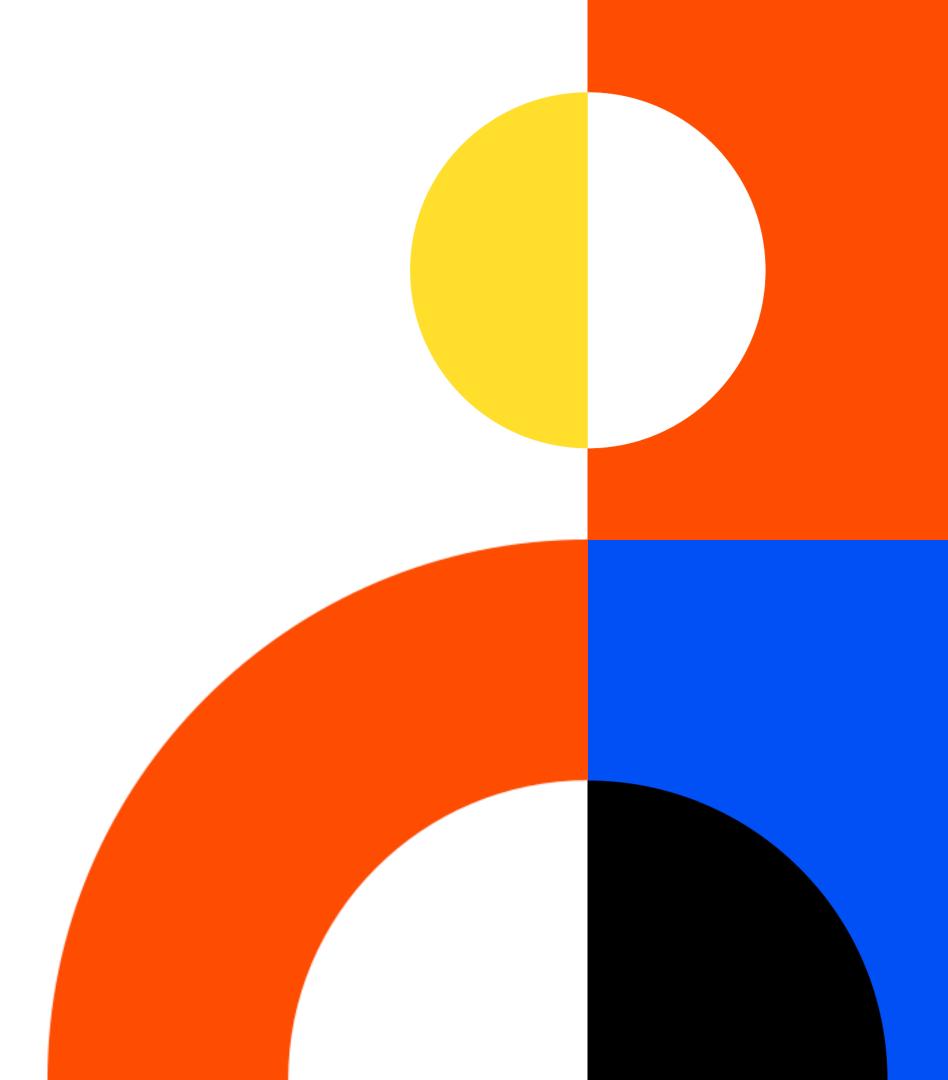
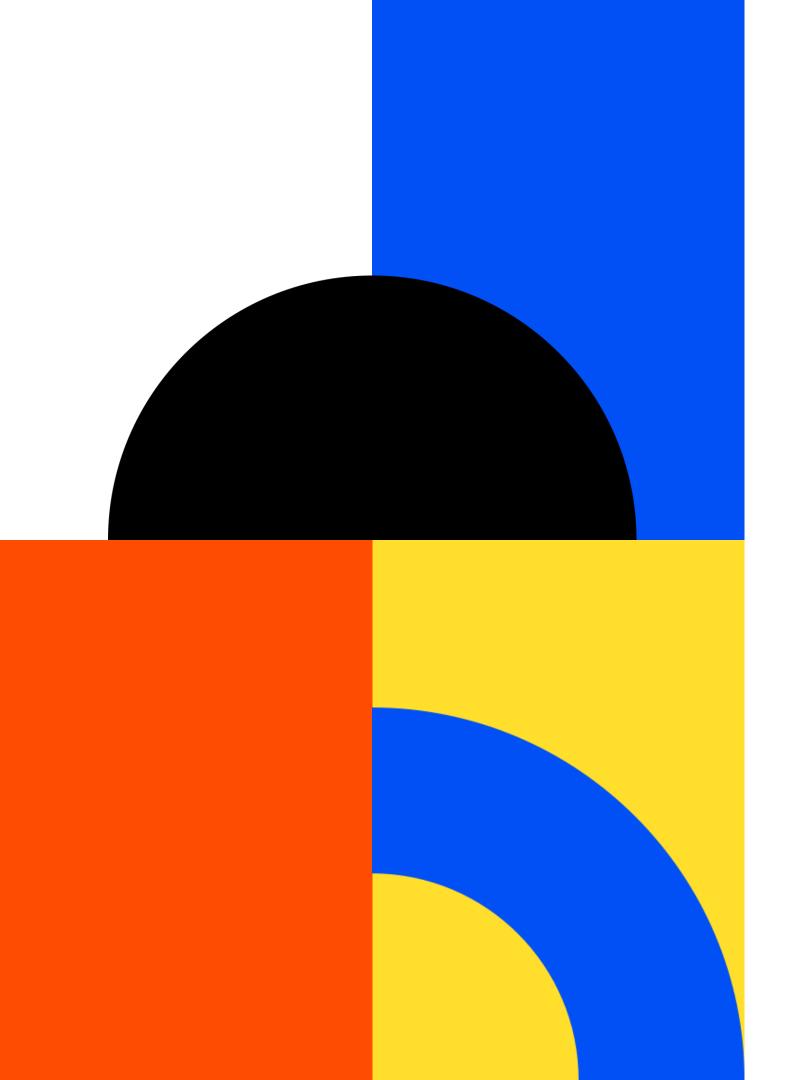
# Read Aloud in Your Community

Ali Bousquet-Read Aloud Advocate at Lincoln City Libraries







## What's the plan today?

#### We're talking about:

- Be the expert
- What's the goal?
- Start the conversation
- Meetings and Outreach
- Build Relationships and Connections
- Read Aloud Lincoln

### Be the Expert

### In early childhood, in literacy, in your community.

#### Literacy

#### Read up

- Jim Trelease's Read Aloud Handbook
- The Enchanted Hour by Meghan Cox Gurdon

#### Websites

- Read Aloud 15
- Scholastic Reading Reports
- Reading Rockets
- NAEYC
- Zero to Three

#### Webinars

- InfoPeople, WebJunction, ALA on-demand, NLA
  - Supercharged Storytime

#### In your community

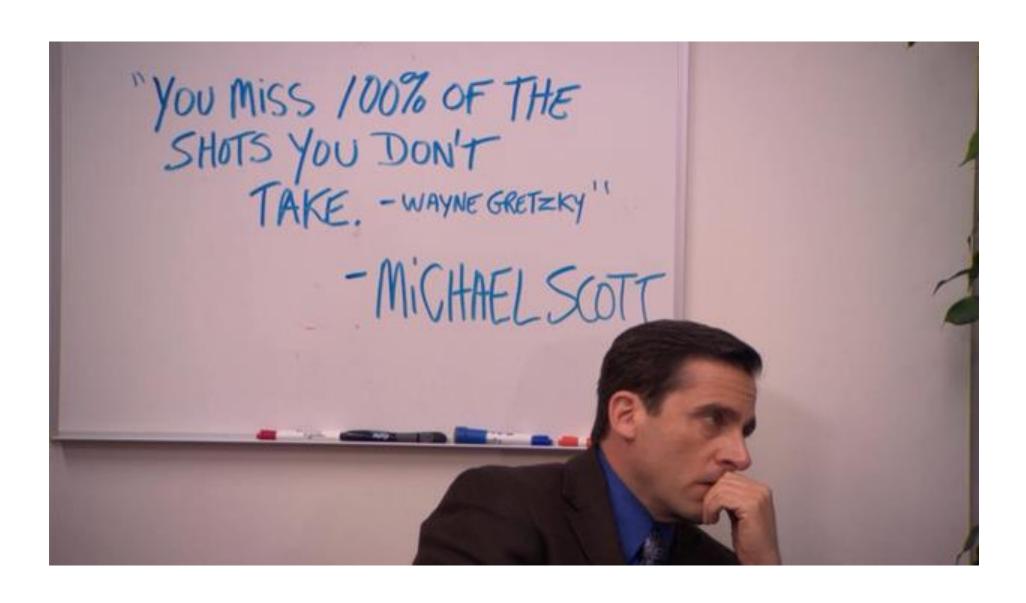
Find out what's already going on

- Social media
- Newsletters
- Listservs

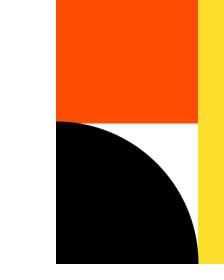
#### Look at the data

- Census data
- Casey Family maps
- DHHS: Childcare info

## Figure out your goal and take your shot.



## Start the Conversation



#### Prepare your Pitch

3-4 sentences maximum

- Who you are
- What you do
- Who you work for
- What's your goal and your "why"?

Right it down and repeat it loud!

#### Be Specific

What do you bring to the table that few others can?

Why are you reaching out to them—what makes them a unique and exciting organization?

-Remember, do your research!

#### Keep the door open

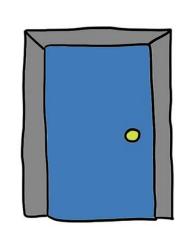
Wedge your foot in the door!

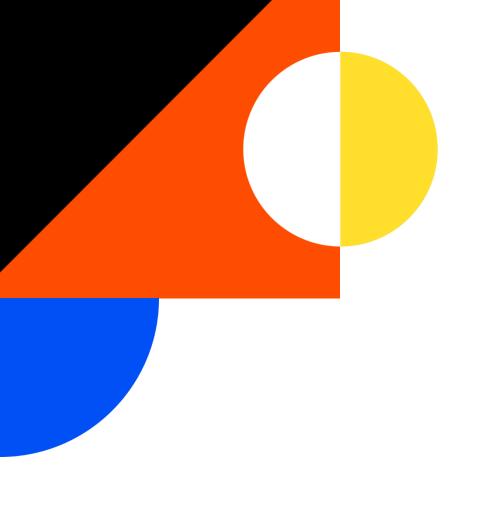
Concrete: When can we meet?

Follow up after a reasonable period.

• Try, try again. The worst they can say is "no".

Can someone you know add legitimacy to your reach?





### Meetings and Partnerships and Outreach, oh my!

#### **Meetings and Partnerships**

Bring something to leave them with

Ask and listen-roots before branches

If you can, say yes to an opportunity on the spot!

Keep the momentum going

- Action items
- Send a follow-up email

#### At an outreach event

Make it pretty and come with activities

Network at the event

Thank the organizer



# Build Relationships and Make Connections

#### Be present

- Join and attend meetings
- Stay connected to the relationships you've already made—check in



#### **Connect others**

- Invite others to join
- "Great for her! Not for me."
  - Not every opportunity is right for you or your organization. If you pass it to someone else better suited, you're still making that connection and helping the cause.

#### Create and Share information

- Share posts of orgs you work with or want to work with in the future
- Social media posts others can share
- Create content for newsletters



## What's My Goal?

#### **RAL focus**

Reading aloud with children in the first three years of life.

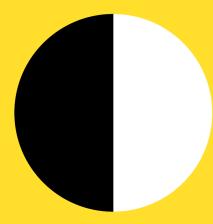
#### RAL "Why":

- Juicy years of brain development
- An audience often missed in traditional library service
- Schools are natural partners
  - Early childhood is harder to serve

#### How?

- Educational information specifically targeted at 0-3
- Collection work to serve diverse Lincoln 0-3 population.
- Free books: immediate access to materials.
- Targeted work with breastfeeding groups, medical field, community centers, childcare facilities





### Thank you!

If you want to reach me:
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